VISIBILITY COPORATION
Implementation Consultant (3+ years of experience)

Who We Are:
Visibility delivers on premise and hosted application software solutions, consulting, and support that help leading Manufacturer's optimize their business to achieve sustainable success. Our solutions specifically help organizations better understand, track, report on and manage their business activities from start to finish.

Who We Are Looking For:
We are looking for people that want to take the next step in their career with a solid, well established and energetic company that believe in our vision "delight every customer". Successful candidates will be smart, charismatic individuals with the ability to learn our software application quickly to become a fully functioning consultant responsible for the implementation process from beginning to end. Successful consultant will ensure that business requirements are realized through excellent software configuration, workflow design, training, testing and go-live.

Essential Duties:
- Be a primary point of contact for clients, managing the full software implementation life cycle including installation, business process analysis/workflow design, configuration, training, user testing, and overall project management.
- Create/document individual client implementation and training documents.
- Direct project meetings as necessary.
- Provide status reports and issues resolution.
- Develop and manage strong client relationships.
- Become a Visibility Software solution expert, providing remote and onsite product consulting and training as part of implementation.

You'll be a good fit for this position if you can:
- Independently and quickly learn Visibility Solution(s).
- Actively listen and engage as a trusted adviser for prospects and customers.
- Be a self-motivated team player ready to embrace working in our North Andover MA office M-F.
- Identify and lead internal efforts at improving effectiveness and efficiency.
- Multi-task and function efficiently with very aggressive schedules/timelines.
- Apply technical and functional leading practices as applicable to each project.

Minimum Requirements:
- Ability to work in the US without sponsorship.
- A Bachelor's degree or equivalent in technology or business or equivalent combination of education and experience.
- 3+ years' experience with enterprise class software implementation delivery in a project management or business analyst role.
- Experience designing and drafting project management deliverables.
- Demonstrated ability to drive customer projects to timely completion.
- Excellent verbal and written communication skills and the ability to interact professionally with a diverse group: executives, managers, subject matter experts, and software developers.
- Strong ability to manage and communicate with complex business groups and C-level business contacts.
- Proven background in technology consulting.
- Experience supporting technical areas of implementation and PM.
- Excellent analytical and problem solving skills.
- Ability to travel up to 25%.

Visibility offers a competitive compensation package including unlimited bonus potential, a comprehensive benefits package, career development/training assistance and an innovative, entrepreneurial atmosphere.

Please send resume to:

ATTN: Human Resources
Via Email: hr@visibility.com
Via Mail: Visibility Corporation
                   50 High Street, Suite 42
                   North Andover, MA 01845

Visibility is an Equal Opportunity Employer